SHUBHAM VERMA

ACADEMIC PROFILE

PGDM – Business Analytics	7.6 CGPA	Jagdish Sheth School of Management (JAGSoM), Bengaluru	2025
Bachelor Of Pharmacy	72.80 %	Amity University, Noida	2022
Class XII (CBSE)	84.00 %	Maharaja Agrasen Public School, Bulandshahr	2017
Class X (CBSE)	72.20 %	Maharaja Agrasen Public School, Bulandshahr	2015

AREAS OF STUDY

Business Requirements Analysis, Introduction to Digital Business, Data Visualization, Data Pre-processing for Analytics, Project Management, Database Management System, Business Tools, Business Forecasting, Big Data & Cloud Computing, Unstructured Data Analytics.

INTERNSHIP   3 Months

Lifeline Hospital, Mathura, U.P.	Pharmacist Intern	May 2021 - July 2021

- Completed a 3-month internship as a pharmacist at Lifeline Hospital, Mathura, gaining hands-on experience in pharmaceutical operations.
- Dispensed medications to patients with accuracy and efficiency, averaging over 70 prescriptions per day.
- Assisted in inventory management, conducting regular stock checks, and ensuring adequate medication supply.
- Collaborated with healthcare professionals to provide comprehensive pharmaceutical care, participating in (30-40) patient consultations and medication counselling sessions.
- Contributed to the maintenance of pharmacy standards and compliance with regulatory requirements, including 50% proper documentation and record-keeping.

ACADEMIC PROJECT(S)

Elevating Delivery Accuracy and Efficiency at The Eatclub Outlet

- Identified and resolved critical stock management and delivery accuracy issues, leading to a substantial revenue increase from 9L to 20L. This growth resulted in a 25% rise in late and incorrect deliveries.
- Performed comprehensive root cause analysis using methodologies such as 5 Whys and Empathy Mapping. Collaborated with stakeholders to gather actionable insights and refine strategic solutions.
- Reduced late and incorrect deliveries by 10-12%, enhancing customer satisfaction and operational efficiency. Implemented a revamped stock management system to support increased revenue.
- Optimized outlet layout and workflow through the integration of QR code scanning technology, which decreased order processing errors by 30%. Applied design thinking principles to ensure long-term operational improvements.

Optimizing Sustainability: Reducing Food Wastage in Hostel/College Mess

- Developed a comprehensive Business Requirements Document (BRD) and business case to address food wastage in a hostel mess serving 350 students, targeting a reduction of 35-40 kg of daily waste.
- Conducted stakeholder analysis, created activity and use case diagrams, and performed gap analysis to inform actionable strategies and solutions.
- Applied an agile approach to implement portion control, biogas conversion, and student awareness campaigns, managing a budget of INR 2,24,000.
- Achieved a 15% reduction in food wastage within 6 months and engaged students in ongoing sustainability efforts through waste monitoring.

CERTIFICATIONS

Data Visualization: Empowering Business with Effective Insights	TATA (Forage)	2024
Accenture Nordics Consultant Job Simulation	Accenture (Forage)	2024
Fundamentals of Business Analysis	Starweaver (Coursera)	2024
SQL for Data Science	University of California, Davis (Coursera)	2024
Creating Dashboards and Storytelling with Tableau	University of California, Davis (Coursera)	2024
Excel Skills for Business	Macquarie University (Coursera)	2023

POSITIONS OF RESPONSIBILITY

JAGSoM, Bengaluru	**Head of Analytics Committee, JAGSoM** - Led a team of 18 members in the analytics committee, overseeing daily operations and coordinating workshops to enhance data analysis skills among students. - Implemented data-driven strategies to optimize committee activities, improving overall efficiency and effectiveness.	**2023 - 2025**
	Associate - Chief Executive Officer (Kanyathon) - Collaborated with the CEO and assisted the registration team, contributing to the successful execution of Kanyathon.	**2023 - 2024**

ACCOMPLISHMENTS

Competitions and Activities	- **Second** Runner's Up among **250+** teams in the **Data Vista** by the International Management Institute (IMI) Kolkata,2024 - Secured **Second** position among **400+** participants in the **Quiz Allrounder** organised by the National institute of Engineering, Mysuru,2023 - Participated in the **National Case Study Challenge**: **Season 4** organized by the Business Hub, 2023.
Professional	- Licensed Pharmacist in Delhi
SKILLS	SQL, Excel, Data Visualization, SPSS, Databricks, Strong Stakeholder management, Teamwork, Problem-Solving.